



STATE OF RHODE ISLAND
**ENERGY EFFICIENCY &
RESOURCE MANAGEMENT COUNCIL**

Request for Proposal Questions & Answers: Set 1

RFP Title: Rhode Island Energy Efficiency Market Potential Study

RFP Number: EERMC-2019-01

Date of last question included in this document: 4/3/2019

- 1. Q:** In the RFP document it states that there was a bidders call scheduled for 4/2/2019 at 3p and in order to join this call perspective respondents needed to confirm attendance by 4pm ET on 4/1/2019. Since some vendors were notified of the RFP opportunity after this notification deadline, can the EERMC confirm that missing the notification deadline will not negatively affect the evaluation of my company's proposal? My company did attend the mandatory pre-bid conference call.

A: Only attendance at the mandatory pre-bid conference will be considered when evaluating proposals. The successful or unsuccessful email notification of a company's intent to attend the pre-bid conference call will not be a factor in the evaluation of proposals.

- 2. Q:** How many scenarios should a vendor include for the achievable potential analytical task? Is there any guidance?

A: Up to four program achievable scenarios should be expected, with more possible if time and budget permit.

- 3. Q:** How much primary versus secondary research is expected of an awarded vendor?

A: As stated on page 14, no primary data collection is expected.

- 4. Q:** Would there be a conflict of interest for vendors that have, or historically had partnerships with National Grid?

A: We are looking for vendors that do not have any current or historical program implementation contracts with National Grid, the Block Island Power Company and/or Pascoag Utility District.

- 5. Q:** If a vendor was unable to join the mandatory pre-bid meeting, but a partner firm was able to join the call, would it be possible for the vendor who did not attend to be the lead on a proposal? In other words, does attendance by an extended proposal team member allow for a different lead vendor (a lead vendor that did not attend the pre-bid conference call)?

A: As stated on page 5, "If a team is likely to submit a proposal, only the lead offeror must join the pre-proposal conference call." If a vendor did not join the pre-proposal call, they cannot be a lead vendor for a team.