

# First Quarter 2019 Results

**RI EERMC**  
May 16, 2019



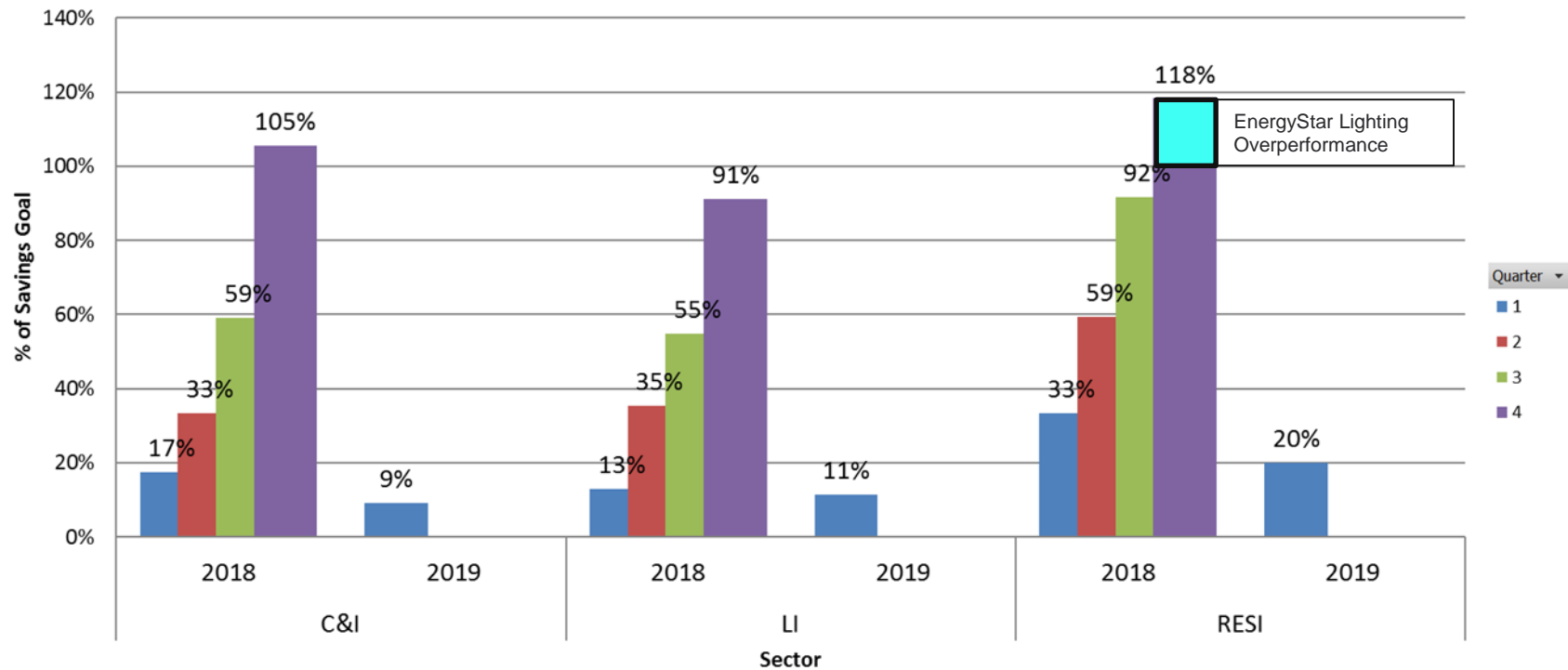
# Summary

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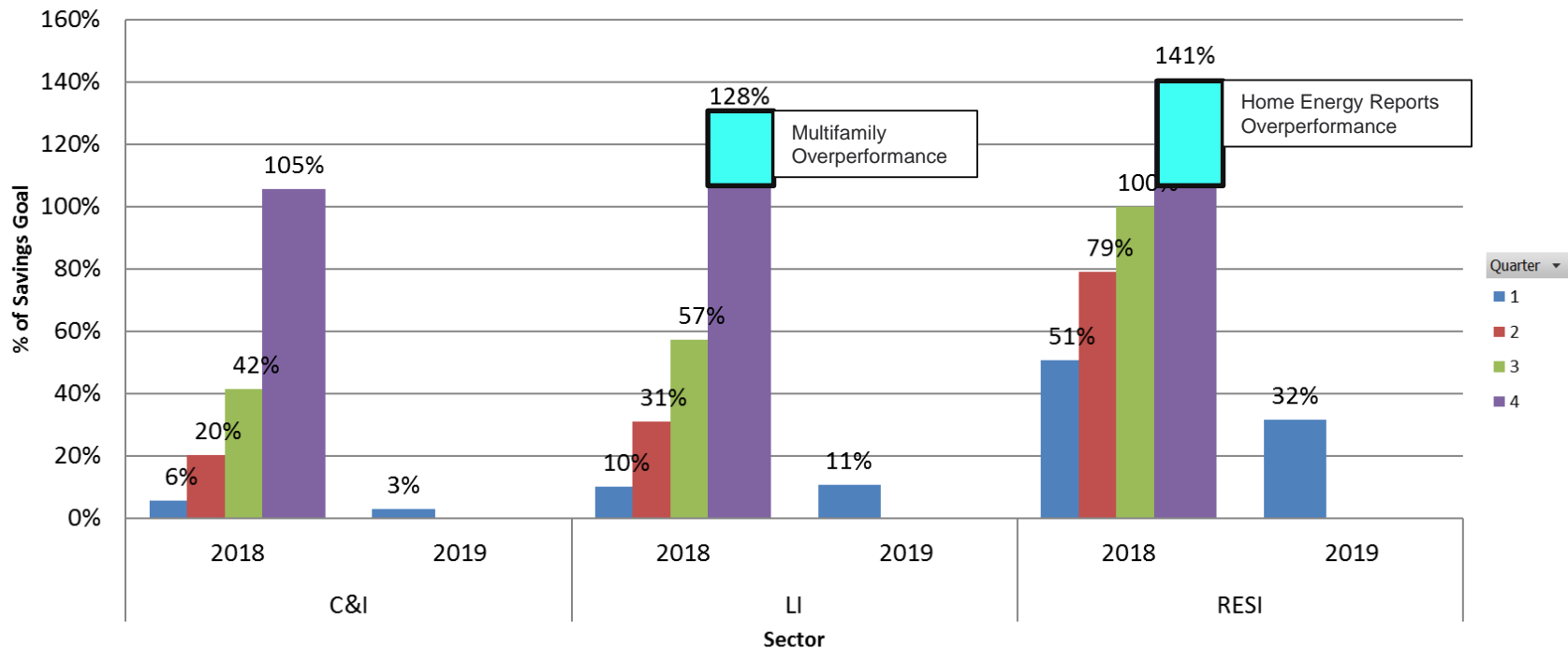
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## Progress Towards MWh Savings Goals 2018 and 2019 by Sector by Quarter



## Progress Towards MMBTU Savings Goals 2018 and 2019 by Sector by Quarter



# Residential Q1 Overview

## Market Rate



19.9%

of the annual  
electric goal  
(18,247 MWh)



31.7%

of the annual gas  
goal (70,106 MMBtu)

## Income Eligible



11.3%

of the annual  
electric goal  
(787 MWh)



10.6%

of the annual gas  
goal (3,135 MMBtu)

# Residential Highlights

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**01** Community Initiative

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**02** Suspended DHS Audits

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**03** Annual Trade Ally Heating and Cooling Meeting

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**04** Trainings and Tours

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# Q1 Highlights



## Community

**Westerly & Glocester**  
2019 include both demand response enrollment metric and mini-split heat pump goal.



## HVAC

**Annual Trade Ally Heating and Cooling Meeting**  
Over 100 HVAC stakeholders in attendance, a substantial 54% increase in comparison to 2018.



## Income Eligible Services (IES)

**Suspended DHS Audits (DOE)** continued to suspend the DHS audit; no DOE jobs have been completed for over 21 months.



## RNC & Codes

**Trainings & Tours**  
Zero Net Energy Home training for 23 in Jamestown. Codes presentation and tour for Youthbuild in Providence.

# C&I Q1 Overview

## New Construction



**9.9%**  
of the annual  
electric goal  
(1,076 MWh)

## Retrofit



**7.1%**  
of the annual  
electric goal  
(5,196 MWh)

## Small Business



**20.1%**  
of the annual  
electric goal  
(2,448 MWh)



**5.5%**  
of the annual gas  
goal (2,328 MMBtu)



**1.6%**  
of the annual gas  
goal (2,433 MMBtu)



**14.8%**  
of the annual gas  
goal (380 MMBtu)



# Commercial and Industrial Highlights

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**01** Small Business Direct Install

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**02** Large Commercial New Construction and Retrofit

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**03** Pilots and Demonstrations

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NEW CONSTRUCTION



RETROFIT



SMALL BUSINESS  
DIRECT INSTALL

# Small Business Direct Install

- Scandinavian Communities – Assisted Living
  - LED Lighting, refrigeration
  - saving \$33,000/yr.
  - 235 annual MWh, 180 annual MMBtus
- Dion Signs
  - Central Falls
  - LED Lighting
  - saving \$7,000/yr.
  - 50 annual MWh
- Community Initiative
  - Westerly & Glocester
  - Working with Small Businesses in community to spread the word about the program.



# Large Commercial New Construction & Large Commercial Retrofit

- Upstream Gas
  - Upstream C&I gas water heating initiative increased qualification thresholds to push the market towards more efficient gas water heating technology.
- Grocery Initiative
  - Dave's Marketplace - Cumberland
    - 116 annual MWh, 1,157 annual MMBtu
    - Refrigerator racks, domestic hot water.

# Commercial and Industrial Pilots and Demonstrations

- Strategic Energy Management (SEM)
  - 7 customers and 8 sites were signed up for SEM and the first cohort meeting was conducted with customers earlier this year.
- Gas DR
  - Received feedback from National Grid sales team on customer engagement during the sales process. This feedback is being used to restructure the program to increase participation in Gas DR in 2019.
- Window Shade
  - Conducting a market assessment to determine savings potential of automated window shades in RI.