

2022 Energy Efficiency Market Potential Study Data Refresh
Technical Review Team Recommendation

Date: November 17, 2022

To: The Energy Efficiency and Resource Management Council (EERMC)

From: Technical Review Committee – Joe Garlick, Robert Izzo, and Sue AnderBois

Subject: EERMC RFP 2022-03 – Rhode Island Energy Efficiency Market Potential Study Refresh

The Technical Review Committee, comprised of Joe Garlick, Robert Izzo, and Sue AnderBois, members of the Energy Efficiency and Resource Management Council (EERMC), reviewed the one (1) proposal received by the Energy Efficiency and Resource Management Council (EERMC) on August 5, 2022, for the subject EERMC-2022-03 – Rhode Island Energy Efficiency Market Potential Study Refresh. The valuation was based on the following criteria: 1. Overview and Work Plan (35 points), 2. Qualifications and Experience (25 Points), 3. Project Management and Organization (10 points), 4. Cost Proposal (30 points), and 5. ISBE Proposal (6 points).

Dunsky Energy + Climate Advisors was the sole applicant to the RFP. Dunsky had previously completed the Council’s most recent market potential study.

Based on the review of the proposal submitted, the Review Committee believes that the Dunsky Energy + Climate Advisors proposal meets all the technical components that this requisition specifies. The Cost Proposal submitted at \$162,648 is \$117,648 higher than what the Council anticipated spending on the Rhode Island Energy Efficiency Market Potential Study Refresh.

The Review Committee proposes that the Office of Energy Resources and EERMC’s Consultant Team negotiate with the vendor, Dunsky Energy + Climate Advisors on the budget and scope of work to better align this initiative with the Council’s budget allocations, with input and guidance from the Technical Review Committee. Any adjustments to the scope of work and budget are to be brought before the Council at the December meeting for consideration. If a scope of work and price can be agreed upon between the vendor and the Council, the Council could then seek supplemental funding, if necessary, from the Public Utilities Commission in order to complete this work in 2023.

Offeror	Total Score	Maximum Possible
Dunsky Energy + Climate Advisors	95.7	106

Thank you,

Joe Garlick, Robert Izzo, and Sue AnderBois

Proposal Scores

VENDOR	Total Points: Reviewer 1	Total Points: Reviewer 2	Total Points: Reviewer 3	TOT. AVE.
Dunsky Energy + Climate Advisors	95	98	94	95.7

Notes/Comments:

1. *Dunsky Energy + Climate Advisors:*

- Past report was a good recommendation for their work
- Clarity of methods was jargony, room for improvement in general clarity
- Last product from Dunsky was satisfactory and access to previous data is important

	Reviewer 1 Technical Scores			
VENDOR	Overview & Work Plan – 35 Points	Quals & Experience - 25 points	Project Mngmt & Organization – 10 Points	Total Technical Points - 70 Points
Dunsky Energy + Climate Advisors	31	25	9	65

	Reviewer 2 Technical Scores			
VENDOR	Overview & Work Plan – 35 Points	Quals & Experience - 25 points	Project Mngmt & Organization – 10 Points	Total Technical Points - 70 Points
Dunsky Energy + Climate Advisors	33	25	10	68

	Reviewer 3 Technical Scores			
VENDOR	Overview & Work Plan – 35 Points	Quals & Experience - 25 points	Project Mngmt & Organization – 10 Points	Total Technical Points - 70 Points
Dunsky Energy + Climate Advisors	31	24	9	64

	Final Scores			
VENDOR	Average Total Technical Points - 70 Points – (60 minimum for qualification)	ISBE Points –6 Points -	Cost Points –30 Points -	Average Total – 106 Points -
Dunsky Energy + Climate Advisors	65.7	0	30	95.7