





# Appendix Outline

Next Steps & Process Overview

High-Level Review

Portfolio Data

Sector-Level Details







## Next Steps

**August 24<sup>th</sup> Comment Deadline:** C-Team to finalize comments on 1<sup>st</sup> Draft 2024 EE Annual Plan, incorporating Council member input

- C-Team available for Council member 1-on-1 discussions throughout planning process
- Quantitative review ongoing, anticipated to continue beyond narrative comment submission

September 14<sup>th</sup> & 28<sup>th</sup> Council Meetings: Discussion and vote on Final Drafts of 2024 EE Annual Plan and 2024-2026 EE Three-Year Plan

- Will include C-Team findings from review of Final Draft
- Includes two meetings to ensure sufficient time to address any specific Council concerns

October 1st Deadline: Final Draft Plans filed with the PUC (combined filing)



# High-Level Process

### Received 1st Draft 2024 EE Annual Plan on August 4th

Narrative text on August 4<sup>th</sup>, BC Models on August 9<sup>th</sup>

### Pending deliverables

- Updated Technical Reference Manual (Excel version shared August 15<sup>th</sup>)
- Rate and Bill Impact Models

### Full narrative comments due back to RI Energy by August 24th

Quantitative review to continue given need to finalize evaluation impacts







## High-Level Review

2024 Annual Plan Narrative and Attachments generally include level of detail consistent with previous Plan Narratives

 Some specifics still require development or discussion with RI Energy including marketing strategies and how desired outcomes will be achieved

Many plan activities described in non-committal terms ('consider', 'explore', etc.), and lack specific goals, measurable outcomes, and clear timelines

- Equity commitments difficult to measure and assess, proposed pilots not yet developed with no stated timeline for doing so
- Workforce development efforts do not have expected impacts or outcomes associated with them

Formatting and aesthetic improvements implemented

Modest growth in savings goals a highlight, though more would increase benefits to RI



### Evaluation, Measurement & Verification

Some studies applicable to the 2024 Plan still in progress or pending

- Program Year 2021 Custom Electric Impact Evaluation
- Program Year 2021 Custom Gas Impact Evaluation
- C&I Free-Ridership and Spillover Study
- C&I Kitchen Equipment Industry Standard Practice Study

Anticipate updated Technical Reference Manual (TRM) Database week of 8/14

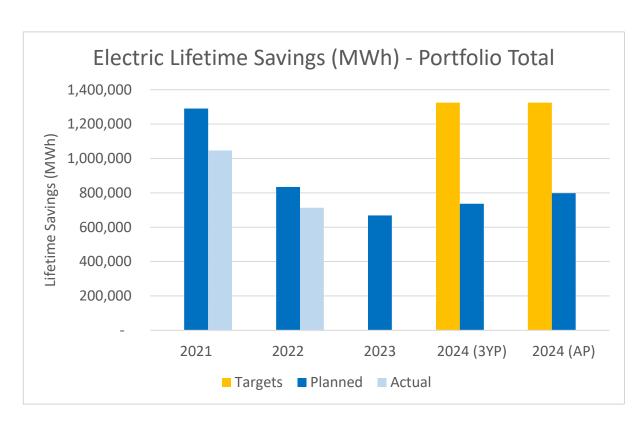
Key consideration before Plan finalization: confirming proper input of EM&V factors from TRM Database into updated BCR Models

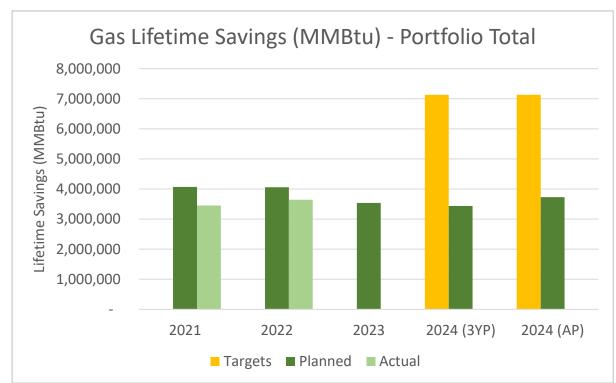






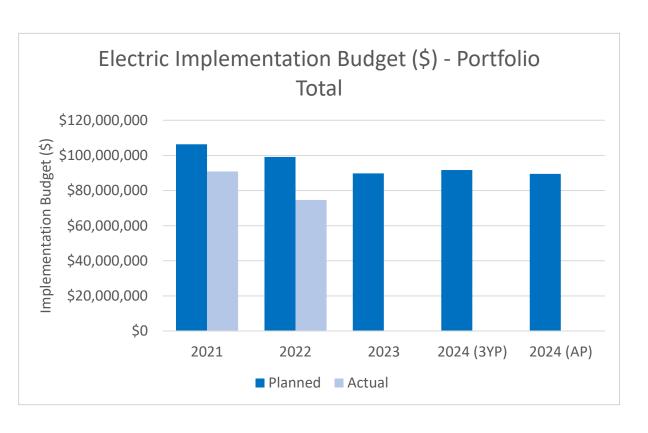
# Portfolio Lifetime Savings

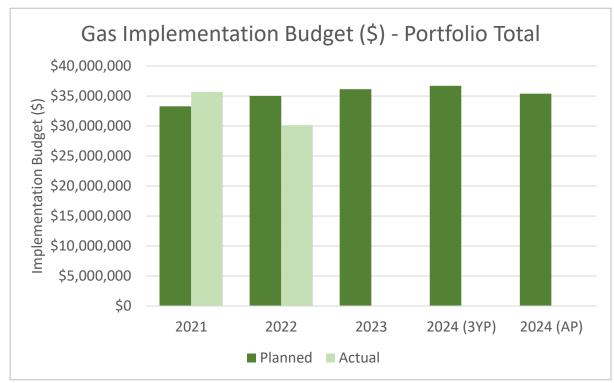






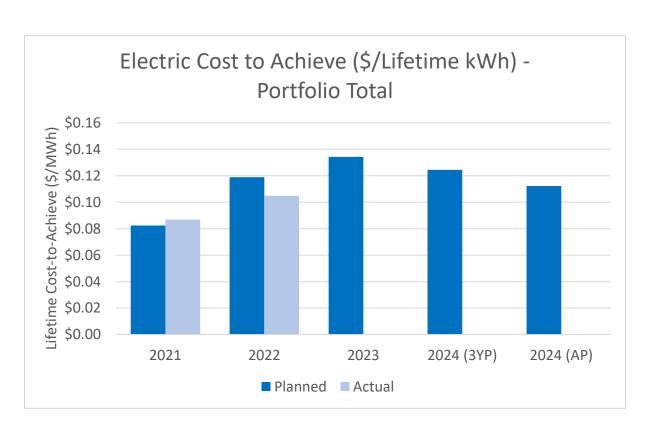
## Portfolio Implementation Budget

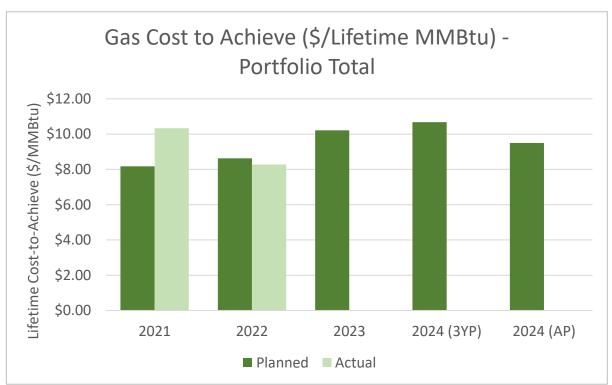






### Portfolio Cost to Achieve







# Electric Lifetime Savings

#### LIFETIME MWhs

% of 2024 (AP) Portfolio		
	8%	
	26%	
	35%	
	69%	
	5%	
	2%	
	6%	
	2%	
	14%	
	2%	
	1%	
	3%	
	0%	
	3%	
	25%	
	100%	

Program	2024 Annual Plan
Small Business Direct Install	62,384
Large C&I New Construction	208,505
Large C&I Retrofit	278,449
C&I Total	549,338
Income Eligible Single Family	37,034
Income Eligible Multifamily	14,278
Income Eligible Total	51,312
Residential New Construction	16,246
Residential HVAC	109,554
EnergyWise Single Family	16,940
EnergyWise Multifamily	8,313
Home Energy Reports	24,350
ENERGY STAR® Lighting	0
Residential Consumer Products	21,719
Residential Total	197,120
Residential & Income Eligible Total	248,433
Portfolio Total	<i>797,771</i>

2024 Annual Plan Compared to 2022 Actuals			
4,615	8%		
106,883	105%		
-44,070	-14%		
67,428	14%		
9,043	32%		
-3,010	-17%		
6,033	13%		
9,387	137%		
-4,890	-4%		
4,257	34%		
4,871	142%		
-6,464	-21%		
4,160	24%		
11,319	6%		
17,353	8%		
84,781	12%		

2024 Annual Plan Compared to 2023 Plan			
4,606	8%		
50,907	32%		
33,487	14%		
89,001	19%		
12,954	54%		
-3,353	-19%		
9,600	23%		
3,102	24%		
38,499	54%		
-1	0%		
-1,180	-12%		
0	0%		
-9,965	-31%		
30,455	18%		
40,056	19%		
129,056	19%		

2024 Annual Plan Compared to 2024 Three-Year Plan			
1,808	3%		
30,104	17%		
27,857	11%		
59,770	12%		
-499	-1%		
-536	-4%		
-1,035	-2%		
1,313	9%		
-7,430	-6%		
3,541	26%		
2,363	40%		
2,335	11%		
384	2%		
2,506	1%		
1,471	1%		
61,241	8%		



# Electric Budget

Program   2024 Annual   Plan   Compared to 2022   Compared to 2023   Plan   Compared to 2024   Plan   Compared to 2024   Plan   Compared to 2024   Plan   Compared to 2024   Plan   Compared to 2023   Plan   Compared to 2024   Plan   Compared to 2023		IMPLEMENTATION BUDGET							
10%		Program		Compared to	2022	Compared to		Compared to	20
Large C&l Retrofit   \$23,292,118   \$4,733,118   26%   \$51,115,898   5%   \$816,938   \$0%   \$0%   \$0%   \$11,417   \$32,647   \$30%   \$52,000,000   100%   \$52,	9%	Small Business Direct Install	\$8,164,331	\$2,436,631	43%	\$612,117	8%	\$510,305	
Large C&l Retrofit   \$23,292,118   \$4,733,118   26%   \$51,115,898   5%   \$816,938   \$0%   \$0%   \$0%   \$11,417   \$32,647   \$30%   \$52,000,000   100%   \$52,	10%	Large C&I New Construction	\$9,339,358	\$5,023,958	116%	\$1,070,136	13%	\$958,658	
0%         Community Based Initiatives - C&I         \$11,447         \$2,647         30%         -\$82,014         -88%         -\$83,274           0%         Commercial Pilots         \$0         \$173,540         \$173,540         \$173,540         \$173,540         \$173,540         \$173,540         \$173,540         \$173,540         \$183,540         \$4         \$232,880         \$173,540         \$183,540         \$4         \$232,880         \$174         \$10         \$10         \$1174         \$10         \$10         \$10         \$1174         \$10         \$10         \$11,727,778         \$20,683         \$8         \$523,9427         \$15%         \$232,6445         \$18%         \$272,496         \$0         \$277,126         \$28,60         \$20         \$233,842 <td>26%</td> <td>Large C&amp;I Retrofit</td> <td>\$23,292,118</td> <td>\$4,733,118</td> <td>26%</td> <td></td> <td>5%</td> <td>\$816,938</td> <td></td>	26%	Large C&I Retrofit	\$23,292,118	\$4,733,118	26%		5%	\$816,938	
0%         Commercial Pilots         \$0         \$2,213         \$1         \$10	0%	C&I Financing	\$0	-\$2,000,000	-100%	-\$2,000,000	-100%	-\$2,026,962	-
0%         C&I ConnectedSolutions         \$0         \$0           0%         Commercial Workforce Development         \$157,500         \$50         \$6           46%         C&I Total         \$40,964,753         \$10,353,853         34%         \$716,137         2%         \$173,540           3%         Income Eligible Single Family         \$12,326,762         \$2,118,762         21%         \$483,540         4%         \$323,880           0%         Income Eligible Workforce Development         \$0         \$2,123         \$2,123         \$2,123         \$2,123         \$2,123         \$2,123         \$2,123         \$2,123         \$2,123         \$2,123 <th< td=""><td>0%</td><td>Community Based Initiatives - C&amp;I</td><td>\$11,447</td><td>\$2,647</td><td>30%</td><td>-\$82,014</td><td>-88%</td><td>-\$83,274</td><td></td></th<>	0%	Community Based Initiatives - C&I	\$11,447	\$2,647	30%	-\$82,014	-88%	-\$83,274	
Commercial Workforce Development	0%	Commercial Pilots	\$0	\$0		\$0		\$0	
C&I Total	0%	C&I ConnectedSolutions		\$0		\$0		\$0	
14%	0%	Commercial Workforce Development	\$157,500	\$157,500		\$0	0%	-\$2,123	
Income Eligible Multifamily	46%	C&I Total	\$40,964,753	\$10,353,853	34%	\$716,137	2%	\$173,540	
Income Eligible Workforce Development	14%	Income Eligible Single Family	\$12,326,762	\$2,118,762	21%	\$483,540	4%	\$323,880	
Income Eligible Total	3%	Income Eligible Multifamily	\$2,779,783	\$207,683	8%	-\$556,035	-17%	-\$601,006	
2%         Residential New Construction         \$1,352,525         \$250,525         23%         -\$239,427         -15%         -\$260,888           4%         Energy Wise Single Family         \$1,6130,217         \$1,772,717         12%         \$544,955         3%         \$334,848           1%         Energy Wise Multifamily         \$1,086,812         -\$155,288         -13%         -\$254,431         -19%         -\$272,512           4%         Home Energy Reports         \$2,114,354         -\$275,346         -12%         -\$31,442         -1%         -\$60,370           2%         Residential Consumer Products         \$2,078,933         \$188,033         10%         -\$410,132         -16%         -\$443,687           0%         Energy Efficiency Education         \$0         \$0         \$0         \$0         \$0         \$0           0%         Comprehensive Marketing - Residential         \$311,506         \$77,306         33%         \$1,022         0%         -\$3,164           0%         Residential Pilots         \$0         \$0         \$0         \$0         \$0           0%         Residential Workforce Development         \$0         \$0         \$0         \$0         \$0           1%         EERMC         \$1,045,639 </td <td>0%</td> <td>Income Eligible Workforce Development</td> <td>\$0</td> <td>\$0</td> <td></td> <td>\$0</td> <td></td> <td>\$0</td> <td></td>	0%	Income Eligible Workforce Development	\$0	\$0		\$0		\$0	
Residential HVAC	17%	Income Eligible Total	\$15,106,545	\$2,326,445	18%	-\$72,496	0%	-\$277,126	
18%	2%	Residential New Construction	\$1,352,525	\$250,525	23%	-\$239,427	-15%	-\$260,888	
EnergyWise Multifamily	4%	Residential HVAC	\$3,883,586	-\$442,514	-10%	-\$1,457,191	-27%	-\$1,529,191	
Home Energy Reports	18%	EnergyWise Single Family	\$16,130,217	\$1,772,717	12%	\$544,955	3%	\$334,848	
ENERGY STAR® Lighting   \$0   \$0   \$0   \$0   \$0   \$0   \$0   \$	1%	EnergyWise Multifamily	\$1,086,812	-\$155,288	-13%	-\$254,431	-19%	-\$272,512	
Residential Consumer Products   \$2,078,933   \$188,033   10%   \$0   \$0   \$0   \$0   \$0   \$0   \$0	2%	Home Energy Reports	\$2,114,354	-\$275,346	-12%	-\$31,442	-1%	-\$60,370	
Comprehensive Marketing - Residential   \$311,506   \$77,306   33%   \$1,022   0%   \$3,164   \$311,506   \$77,306   33%   \$1,022   0%   \$3,164   \$3137,548   \$137,548	0%	ENERGY STAR® Lighting	\$0	\$0		\$0		\$0	
Comprehensive Marketing - Residential   \$311,506   \$77,306   33%   \$1,022   0%   -\$3,164	2%	Residential Consumer Products	\$2,078,933	\$188,033	10%	-\$410,132	-16%	-\$443,687	
0%         Community Based Initiatives - Residential         \$137,548         \$137,548         -\$143,016         -51%         -\$146,798           0%         Residential ConnectedSolutions         \$0	0%	Energy Efficiency Education	\$0	\$0		\$0		\$0	
0%         Residential ConnectedSolutions         \$0         \$0           0%         Residential Pilots         \$0         \$0           30%         Residential Workforce Development         \$0         \$0           8 Residential Total         \$27,095,481         \$1,552,981         6%           Residential & Income Eligible Total         \$42,202,026         \$3,879,426         10%         \$451,368         76%         \$443,356           2%         OER         \$1,045,639         \$638,839         157%         \$451,368         76%         \$443,356           4%         Rhode Island Infrastructure Bank         \$3,737,500         \$2,500         \$9         \$9           7%         Regulatory Total         \$6,351,598         \$628,398         11%         \$1,128,428         22%         \$333,824	0%	Comprehensive Marketing - Residential	\$311,506	\$77,306	33%	\$1,022	0%	-\$3,164	
0%         Residential Pilots         \$0         \$2,381,762         \$2,506,988         \$1,552,981         6%         \$2,506,2157         -5%         \$2,658,889         \$2,658,889         \$0         \$443,356         \$443,356         \$0         \$0         \$443,356         \$443,356         \$0         \$0         \$0         \$0         \$0         \$0         \$0         \$0	0%	Community Based Initiatives - Residential	\$137,548	\$137,548		-\$143,016	-51%	-\$146,798	
0%         Residential Workforce Development         \$0         \$2,381,762         \$2,381,762         \$2,381,762         \$2,506,2157         -\$2,062,157         -\$2,062,157         -\$2,658,889         \$2,658,889         \$3,879,426         10%         \$451,368         76%         \$443,356         \$443,356         \$443,356         \$443,356         \$451,2941         -1%         \$677,052         76%         \$510,9541         \$451,28428         \$2         \$9         \$9           7%         Regulatory Total         \$6,351,598         \$628,398         11%         \$1,128,428         22%         \$333,824	0%	Residential ConnectedSolutions		\$0		\$0		\$0	
Residential Total   \$27,095,481   \$1,552,981   6%   -\$1,989,662   -7%   -\$2,381,762   -\$2,658,889	0%	Residential Pilots	\$0	\$0		\$0		\$0	
Residential & Income Eligible Total         \$42,202,026         \$3,879,426         10%         -\$2,062,157         -\$2,658,889           1%         EERMC         \$1,045,639         \$638,839         157%         \$451,368         76%         \$443,356           2%         OER         \$1,568,459         -\$12,941         -1%         \$677,052         76%         -\$109,541           4%         Rhode Island Infrastructure Bank         \$3,737,500         \$2,500         0%         \$9         0%           7%         Regulatory Total         \$6,351,598         \$628,398         11%         \$1,128,428         22%         \$333,824	0%	Residential Workforce Development	\$0	\$0		\$0		\$0	
1%     EERMC     \$1,045,639     \$638,839     157%     \$451,368     76%     \$443,356       2%     OER     \$1,568,459     -\$12,941     -1%     \$677,052     76%     -\$109,541       4%     Rhode Island Infrastructure Bank     \$3,737,500     \$2,500     0%     \$9     0%       7%     Regulatory Total     \$6,351,598     \$628,398     11%     \$1,128,428     22%     \$333,824	30%	Residential Total	\$27,095,481	\$1,552,981	6%	-\$1,989,662	-7%	-\$2,381,762	
2%     OER     \$1,568,459     -\$12,941     -1%     \$677,052     76%     -\$109,541       4%     Rhode Island Infrastructure Bank     \$3,737,500     \$2,500     0%     \$9     0%       7%     Regulatory Total     \$6,351,598     \$628,398     11%     \$1,128,428     22%     \$333,824		Residential & Income Eligible Total	\$42,202,026	\$3,879,426	10%	-\$2,062,157	-5%	-\$2,658,889	
4%       Rhode Island Infrastructure Bank       \$3,737,500       \$2,500       0%       \$9       0%         7%       Regulatory Total       \$6,351,598       \$628,398       11%       \$1,128,428       22%       \$333,824	1%	EERMC	\$1,045,639	\$638,839	157%	\$451,368	76%	\$443,356	
7%         Regulatory Total         \$6,351,598         \$628,398         11%         \$1,128,428         22%         \$333,824	2%	OER	\$1,568,459	-\$12,941	-1%		76%		
		Rhode Island Infrastructure Bank	\$3,737,500					, -	
100%     Portfolio Total     \$89,518,378     \$14,861,678     20%     -\$217,592     0%     -\$2,151,524	7%	•				- ' ' '		\$333,824	
	100%	Portfolio Total	\$89,518,378	\$14,861,678	20%	-\$217,592	0%	-\$2,151,524	

Next Steps & Process Overview High-Level Review Portfolio Data Sector-Level Details



## Electric Lifetime Cost to Achieve (\$/kWh)

#### \$/LIFETIME kWh

Program	2024 Annual Plan	2024 Annual Plan Compared to 2022 Actuals	
Small Business Direct Install	\$0.13	\$0.03	32%
Large C&I New Construction	\$0.04	\$0.00	5%
Large C&I Retrofit	\$0.08	\$0.03	45%
C&I Total	\$0.07	\$0.01	17%
Income Eligible Single Family	\$0.33	-\$0.03	-9%
Income Eligible Multifamily	\$0.19	\$0.05	31%
Income Eligible Total	\$0.29	\$0.01	4%
Residential New Construction	\$0.08	-\$0.08	-48%
Residential HVAC	\$0.04	\$0.00	-6%
EnergyWise Single Family	\$0.95	-\$0.18	-16%
EnergyWise Multifamily	\$0.13	-\$0.23	-64%
Home Energy Reports	\$0.09	\$0.01	12%
ENERGY STAR® Lighting		\$0.00	
Residential Consumer Products	\$0.10	-\$0.01	-11%
Residential Total	\$0.14	\$0.00	0%
Residential & Income Eligible Total	\$0.17	\$0.00	2%
Portfolio Total	\$0.11	\$0.01	7%

2024 Annual Plan Compared to 2023 Plan				
\$0.00	0%			
-\$0.01	-15%			
-\$0.01	-8%			
-\$0.01	-15%			
-\$0.16	-32%			
\$0.01	3%			
-\$0.07	-19%			
-\$0.04	-31%			
-\$0.04	-53%			
\$0.03	3%			
-\$0.01	-7%			
\$0.00	-1%			
\$0.00				
\$0.02	22%			
-\$0.04	-21%			
-\$0.04	-20%			
-\$0.02	-16%			

2024 Annu	2024 Annual Plan		
Compare	Compared to		
2024 Thre	e-Year		
Plan	)		
\$0.00	4%		
\$0.00	-5%		
-\$0.01	-7%		
-\$0.01	-11%		
\$0.01	4%		
-\$0.03	-15%		
\$0.00	0%		
-\$0.02	-23%		
-\$0.01	-23%		
-\$0.23	-19%		
-\$0.10	-43%		
-\$0.01	-12%		
\$0.00			
-\$0.02	-19%		
-\$0.01	-9%		
-\$0.01	-6%		
-\$0.01	-10%		



# Gas Lifetime Savings

#### **LIFETIME MMBtus**

% of 2024 (AP) Portfolio	Program	2024 Annual Plan
28%	Large C&I New Construction	1,034,676
27%	Large C&I Retrofit	1,002,980
3%	Small Business Direct Install	120,064
2%	C&I Multifamily	63,832
60%	C&I Total	2,221,552
3%	Income Eligible Single Family	121,326
4%	Income Eligible Multifamily	161,966
8%	Income Eligible Total	283,293
11%	Residential HVAC	392,554
15%	EnergyWise Single Family	556,247
3%	EnergyWise Multifamily	104,179
2%	Home Energy Reports	91,640
2%	Residential New Construction	77,871
33%	Residential Total	1,222,491
	Residential & Income Eligible Total	1,505,783
100%	Portfolio Total	3,727,336

2024 Annual Plan Compared to 2022 Actuals			
453,300	78%		
-371,901	-27%		
41,108	52%		
4,657	8%		
127,164	6%		
-8,302	-6%		
-73,740	-31%		
-82,041	-22%		
1,119	0%		
29,796	6%		
51,500	98%		
-24,335	-21%		
-18,151	-19%		
39,929	3%		
-42,113	-3%		
85,052	2%		

2024 Annual Plan Compared to 2023 Plan			
317,971	44%		
-13,539	-1%		
-10,130	-8%		
-813	-1%		
293,490	15%		
-47,854	-28%		
-10,498	-6%		
-58,352	-17%		
-125,017	-24%		
66,234	14%		
-6,249	-6%		
0	0%		
19,395	33%		
-45,638	-4%		
-103,989	-6%		
189,500	5%		

2024 Annual Plan Compared to 2024 Three-Year Plan						
353,863 52%						
-150,211	-13%					
-12,759	-10%					
-489	-1%					
190,404	9%					
-446	0%					
-9,707	-6%					
-10,154	-3%					
53,582	16%					
48,697	10%					
-5,298	-5%					
0	0%					
11,921	18%					
108,903	10%					
98,749	7%					
289,153 8%						



# Gas Budget

	IMPLEMENTATION BUDGET								
% of 2024 (AP) Portfolio	Program	2024 Annual Plan	2024 Annual Plan Compared to 2022 Actuals		2024 Annual Plan Compared to 2023 Plan		2024 Annual Plan Compared to 2024 Three-Year Plan		
7%	Large C&I New Construction	\$2,357,905	-\$319,195	-12%	-\$460,751	-16%	-\$498,749	-17%	
13%	Large C&I Retrofit	\$4,635,304	-\$284,096	-6%	-\$4,289	0%	-\$66,836	-1%	
2%	Small Business Direct Install	\$750,818	\$331,918	79%	\$60,985	9%	\$51,685	7%	
5%	C&I Multifamily	\$1,625,433	\$1,134,633	231%	\$734,184	82%	\$722,169	80%	
0%	Comprehensive Marketing - Commercial and Industrial	\$0	\$0		\$0		\$0		
0%	Commercial Pilots	\$0	-\$67,200	-100%	-\$12,422	-100%	-\$12,589	-100%	
0%	Finance Costs	\$0	\$0		\$0		\$0		
0%	Community Based Initiatives - C&I	\$3,699	\$799	28%	-\$27,455	-88%	-\$27,875	-88%	
4%	Rhode Island Infrastructure Bank	\$1,262,500	\$1,262,500		-\$9	0%	-\$9	0%	
0%	Commercial Workforce Development	\$67,500	\$67,500		\$0	0%	-\$910	-1%	
30%	C&I Total	\$10,703,160	\$2,126,860	25%	\$290,243	3%	\$166,885	2%	
13%	Income Eligible Single Family	\$4,599,833	\$102,333	2%	-\$829,155	-15%	-\$902,344	-16%	
9%	Income Eligible Multifamily	\$3,055,455	-\$30,245	-1%	-\$159,974	-5%	-\$203,322	-6%	
0%	Income Eligible Workforce Development	\$0	\$0		\$0		\$0		
22%	Income Eligible Total	\$7,655,288	\$72,088	1%	-\$989,129	-11%	-\$1,105,666	-13%	
6%	Residential HVAC	\$2,203,920	-\$249,280	-10%	-\$1,382,961	-39%	-\$1,431,316	-39%	
31%	EnergyWise Single Family	\$11,040,889	\$1,957,489	22%	\$1,167,752	12%	\$1,034,651	10%	
4%	EnergyWise Multifamily	\$1,425,328	\$877,728	160%	-\$60,077	-4%	-\$80,101	-5%	
1%	Home Energy Reports	\$353,998	-\$25,402	-7%	-\$6,503	-2%	-\$11,363	-3%	
2%	Residential New Construction	\$642,743	\$50,943	9%	\$21,223	3%	\$12,844	2%	
0%	Comprehensive Marketing - Residential	\$68,930	\$68,930		-\$153	0%	-\$1,084	-2%	
0%	Residential Pilots	\$0	\$0		\$0		\$0		
0%	Community Based Initiatives - Residential	\$45,849	-\$27,151	-37%	-\$47,612	-51%	-\$48,872	-52%	
0%	Residential Workforce Development	\$0	\$0		\$0		\$0		
45%	Residential Total	\$15,781,657	\$2,653,257	20%	-\$308,331	-2%	-\$525,242	-3%	
	Residential & Income Eligible Total	\$23,436,945	\$2,725,345	13%	-\$1,297,460	-5%	-\$1,630,908	-7%	
1%	EERMC	\$497,722	\$373,722	301%	\$100,843	25%	\$95,492	24%	
2%	OER	\$746,583	\$30,683	4%	\$151,264	25%	\$53,083	8%	
4%	Regulatory Total	\$1,244,304	\$404,404	48%	\$252,106	25%	\$148,575	14%	
100%	Portfolio Total	\$35,384,409	\$5,256,609	17%	-\$755,111	-2%	-\$1,315,448	-4%	

Next Steps & Process Overview High-Level Review Portfolio Data Sector-Level Details



## Gas Lifetime Cost to Achieve (\$/MMBtu)

#### \$/LIFETIME MMBtu

Program	2024 Annual Plan
Large C&I New Construction	\$2.28
Large C&I Retrofit	\$4.62
Small Business Direct Install	\$6.25
C&I Multifamily	\$25.46
C&I Total	\$4.82
Income Eligible Single Family	\$37.91
Income Eligible Multifamily	\$18.86
Income Eligible Total	\$27.02
Residential HVAC	\$5.61
EnergyWise Single Family	\$19.85
EnergyWise Multifamily	\$13.68
Home Energy Reports	\$3.86
Residential New Construction	\$8.25
Residential Total	\$12.91
Residential & Income Eligible Total	\$15.56
Portfolio Total	\$9.49

2024 Annual Plan Compared to 2022 Actuals		2024 Annual Plan Compared to 2023 Plan			2024 Annual Plan Compared to 2024 Three- Year Plan		
-\$2.33	-51%	-\$1.65	-42%		-\$1.92	-46%	
\$1.04	29%	\$0.06	1%		\$0.54	13%	
\$0.95	18%	\$0.95	18%		\$0.99	19%	
\$17.17	207%	\$11.68	85%		\$11.42	81%	
\$0.72	18%	-\$0.58	-11%		-\$0.37	-7%	
\$3.22	9%	\$5.82	18%		-\$7.27	-16%	
\$5.77	44%	\$0.22	1%		-\$0.12	-1%	
\$6.27	30%	\$1.72	7%		-\$2.83	-9%	
-\$0.65	-10%	-\$1.32	-19%		-\$5.11	-48%	
\$2.59	15%	-\$0.30	-1%		\$0.13	1%	
\$3.29	32%	\$0.23	2%		-\$0.07	-1%	
\$0.59	18%	-\$0.07	-2%		-\$0.12	-3%	
\$2.09	34%	-\$2.37	-22%		-\$1.30	-14%	
\$1.81	16%	\$0.22	2%		-\$1.73	-12%	
\$2.18	16%	\$0.20	1%		-\$2.25	-13%	
\$1.22	15%	-\$0.72	-7%		-\$1.18	-11%	

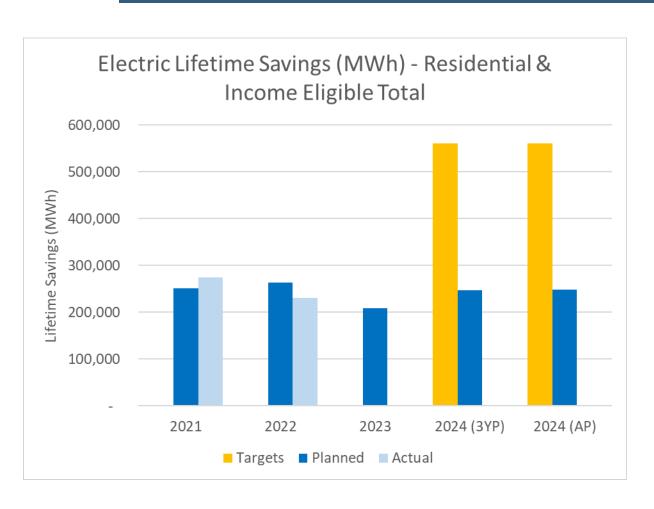
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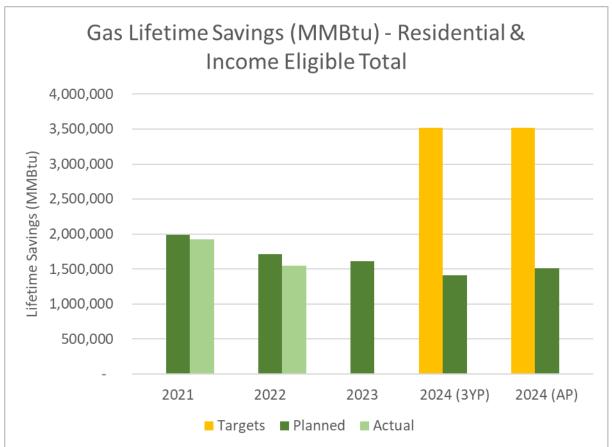






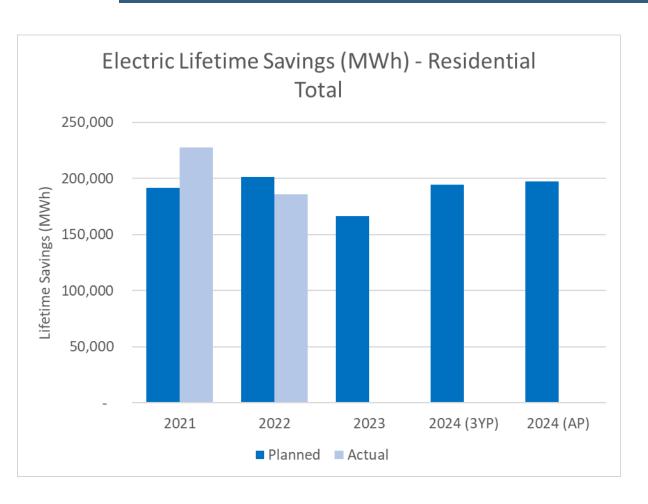
## Res & IES Lifetime Savings vs. Targets

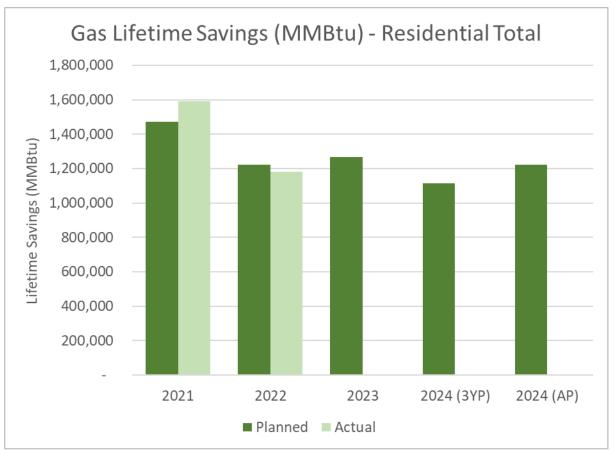






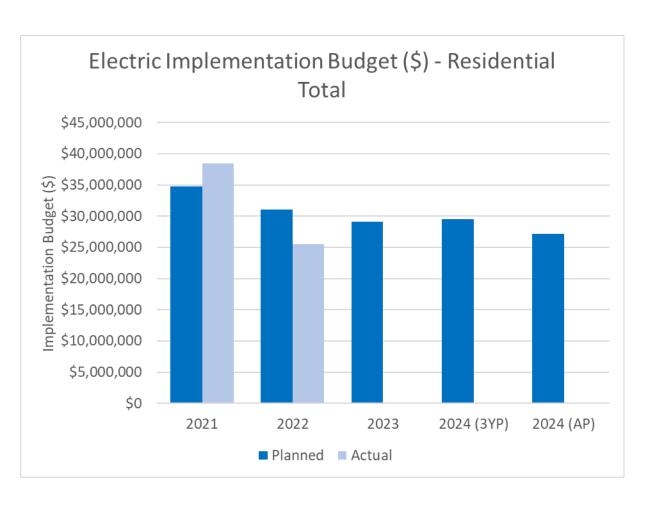
# Residential Lifetime Savings

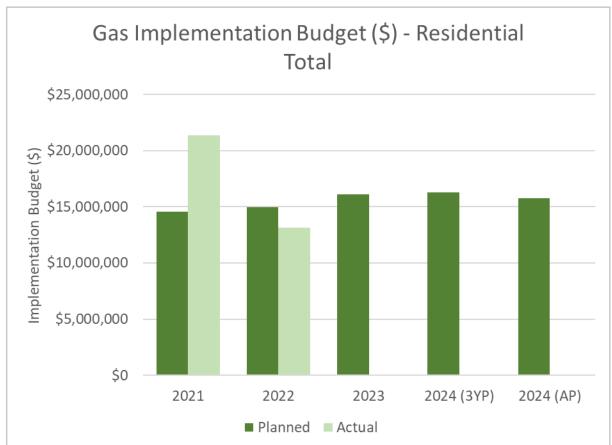






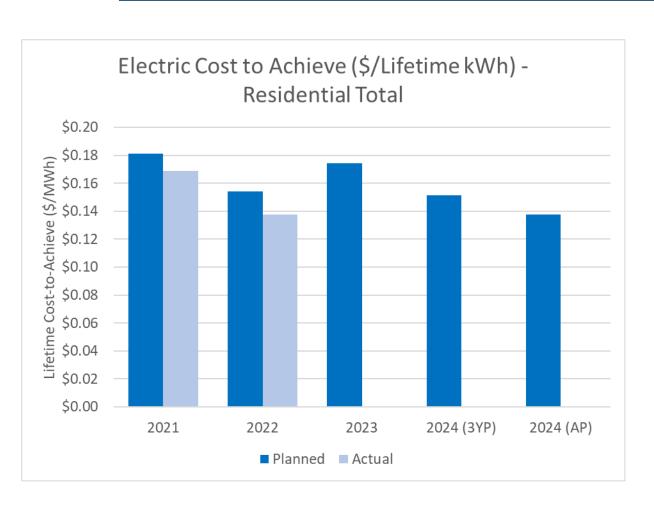
## Residential Implementation Budget

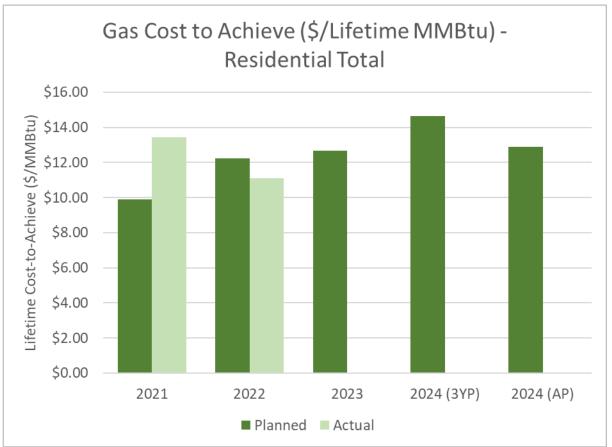






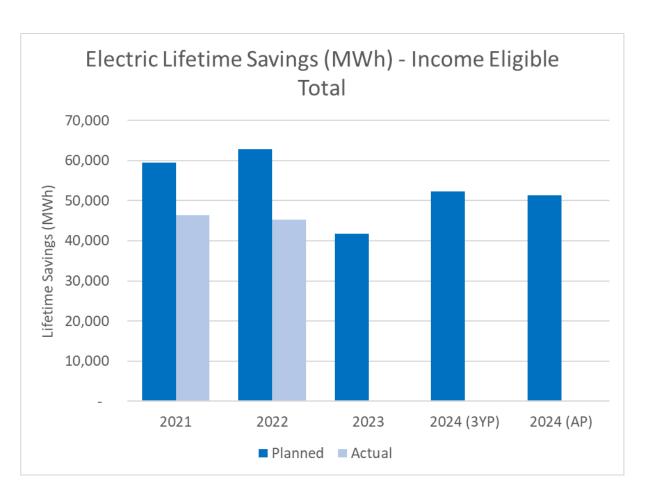
### Residential Lifetime Cost-to-Achieve

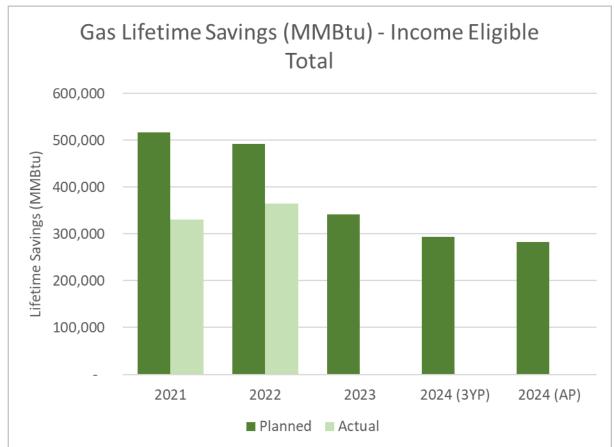






## Income Eligible Lifetime Savings





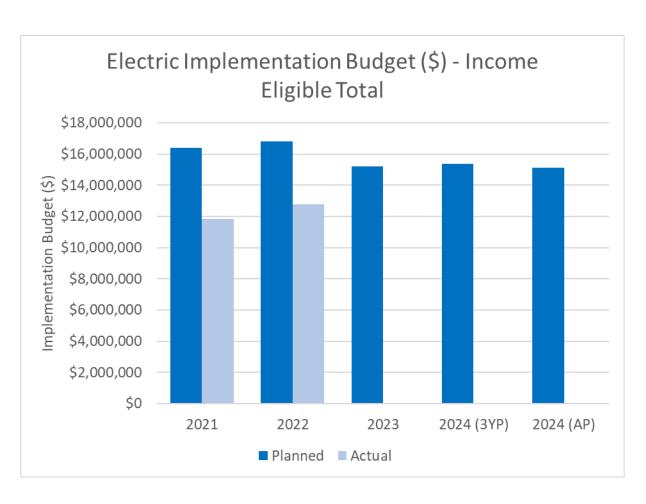
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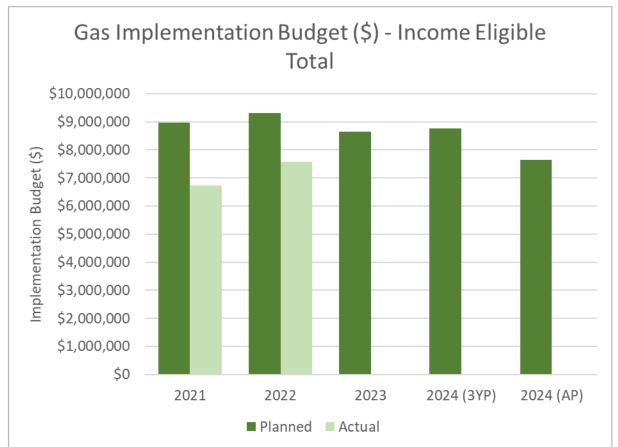
**Sector-Level Details** 

Next Steps & Process Overview High-Level Review Portfolio Data



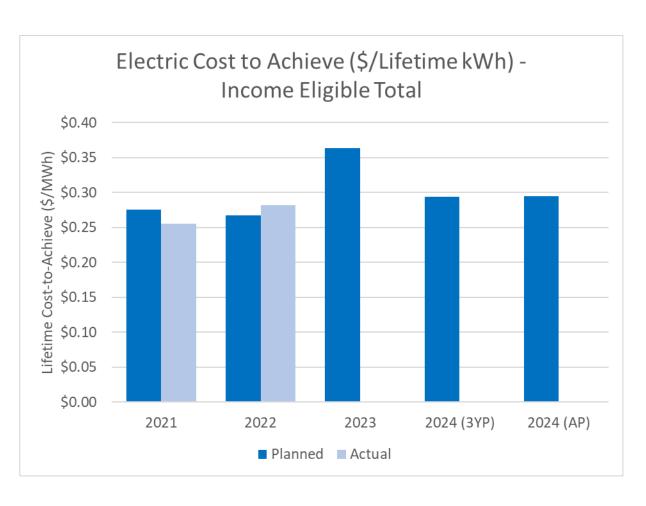
## Income Eligible Implementation Budget

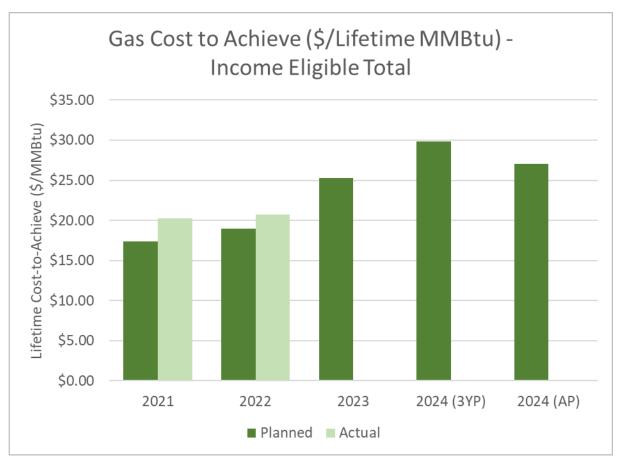






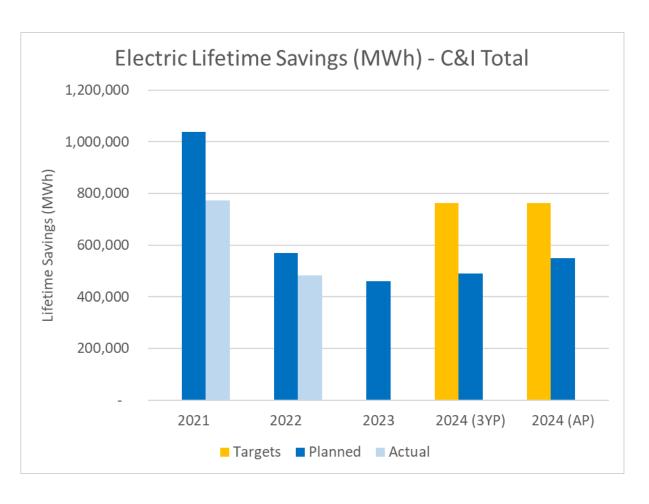
### Income Eligible Lifetime Cost-to-Achieve

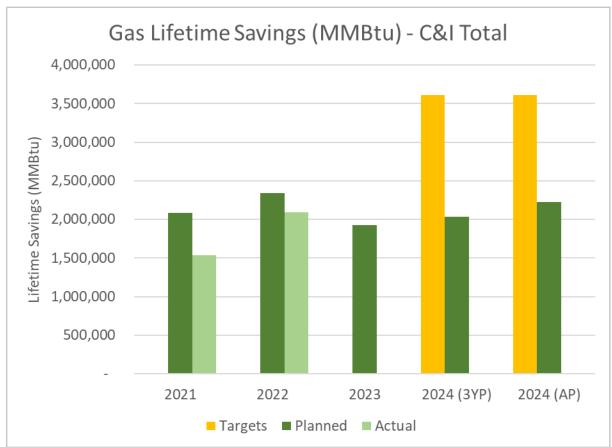






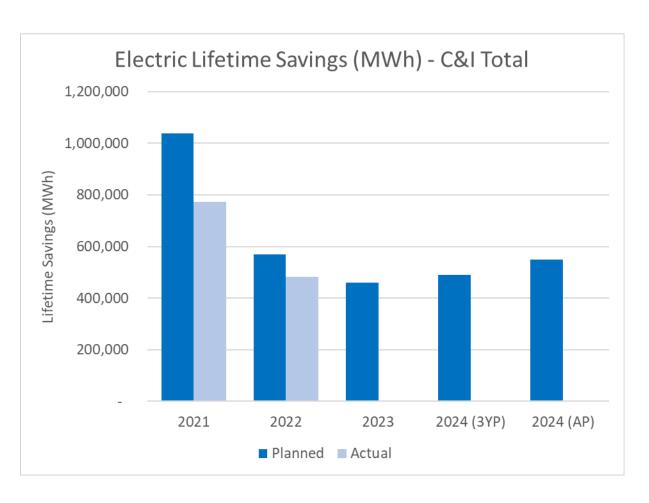
# **C&I Lifetime Savings**

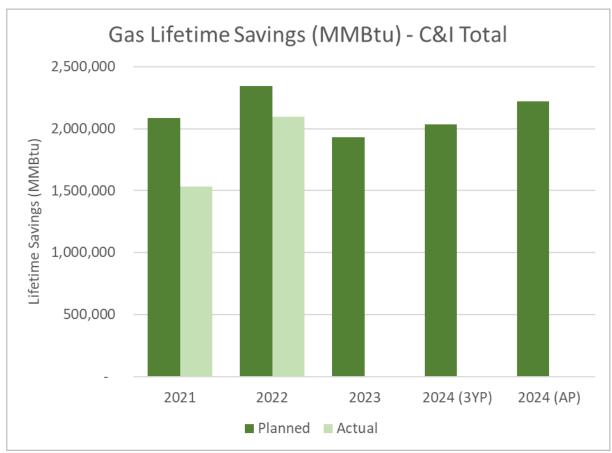






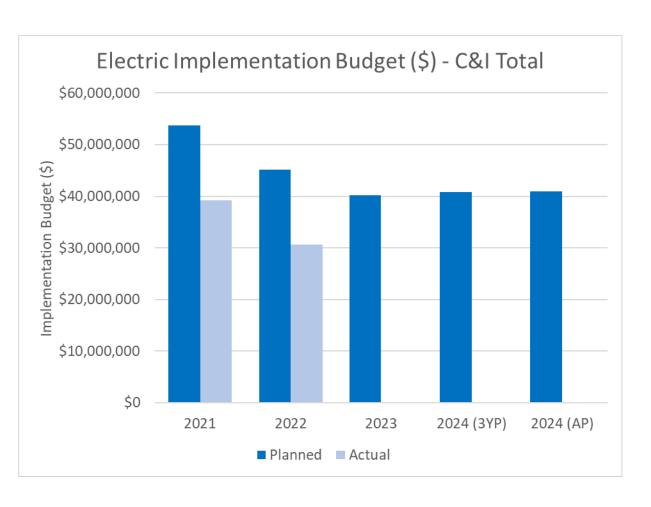
# **C&I Lifetime Savings**

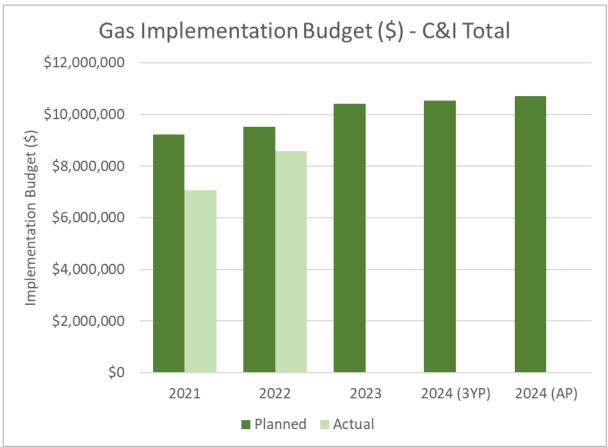






# **C&I** Implementation Budget







### **C&I** Lifetime Cost-to-Achieve

